



Confederation of Indian Industry



**Redefining Boundaries, Innovating a Sustainable Future**  
**19 May 2025, Taj Palace: New Delhi**

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### **Industry Partner Profiles**

**TKIL Industries**  
(formerly known as thyssenkrupp Industries India)

**TKIL Industries Pvt. Ltd.**, formerly known as thyssenkrupp Industries India, has established itself as a leading name in the industrial sector for over 77 years. We specialize in Sugar Plant and Biochemicals, Mining, Material Handling Systems and Processing, Cement Plant and Machinery, Energy and 360o Services. Our commitment to excellence, innovation, and reliability empowers industries worldwide to enhance their operational efficiency and competitive edge.

Our vision is to drive industrial growth through innovative, turnkey solutions that exceed customer expectations. We leverage integrated engineering expertise and advanced manufacturing capabilities at our state-of-the-art facilities in Pimpri (Pune) and Hyderabad, ensuring the highest quality standards in every project. Our dedicated teams of engineers and technicians utilize a robust IT infrastructure to manage projects effectively, delivering results on time and within budget.

Our extensive product offerings include comprehensive solutions for sugar production, advanced systems for material handling, innovative cement production machinery, and reliable power generation plants. Quality is the cornerstone of our operations; we are dedicated to continuous improvement and uphold stringent international standards throughout our processes.

With a nationwide network of branch offices, TKIL maintains close relationships with our customers, enabling us to provide tailored solutions and prompt support. As we look to the future, TKIL Industries remains focused on harnessing technology and innovation to drive success for our clients in an evolving global marketplace. Our commitment to quality, sustainability, and customer satisfaction positions us as the partner of choice in the industrial landscape.



### **Overview:**

**Sandvik Mining and Rock Technology India Pvt Ltd** is a part of a Swedish Multinational, Sandvik AB, a global leading supplier of equipment, tools, services and technical solutions for the mining and construction industries. The group has a combined turnover of around 125bn SEK with over 43000 employees and presence in over 150 countries globally.

The company is engaged in selling underground mining loaders & hauling trucks, underground drilling machines, continuous mining machines, and construction machinery like crushing and screening plants (both stationary and mobile), tunnelling machines, surface drilling machines for quarries, rock breakers and rock tools for construction and mining sites.

Going forward, the company is continuously working towards bringing in the best of future technology products and focusing more on digitalization in mining with solutions for Autonomous underground mining equipment and connected vehicles in a big way.

In addition to this, the biggest asset of our organization is Sandvik's 365 parts and services support, round the clock service with qualified engineers and 24 hrs availability of parts and lubes on demand.

In India, the company has its headquarter in Pune where-in primarily we manufacture crushing and screening plants and specialized rock tools. We have a rebuild facility at Nagpur and also Rock Tools manufacturing plant at Pune and Patancheru, near Hyderabad.

The company has introduced significant number of capital equipment in Mining and Construction in the Indian market, through its sales presence in all major cities across India. The business area also has a network of around 70 dealers spread across the country for providing customers the best of services at their doorstep.

### **Vision & Philosophy:**

Sandvik's Vision – 'We Set the Industry Standard' means that we strive for nothing less than being number one. We will achieve our vision through our exceptional people and our technology and expertise. It requires us to drive profitable growth, deliver on promises and build a winning culture.

Processes which are based on our core values Customer Focus, Innovation, Fair Play and Passion to Win, taking Sandvik to the next level and building upon our rich heritage for the future.

### **Research & Development:**

Sandvik started with a revolutionary innovation 150 years ago and has built a global and internationally recognized R&D function ever since. Innovation and R&D drive our state-of-the-art solutions.

Research and development is the heart and soul of our company. Each year, Sandvik invests more than 3 billion SEK in research and development (R&D). Over 2,700 employees work in this field and the Group has about 8,000 active patents and other intellectual property rights.

Innovative strength drives our R&D forward. Not only does our research lead to new products and solutions as well as more effective applications. Investments in R&D make a difference for customers in the form of higher productivity and longer product service life, reduced environmental footprint and improved safety and work environment.

### **Product Offerings:**

#### **A) For the Construction Segment**

##### **Crushing and screening Plants:**

With unprecedented experience and knowledge within the crushing and screening industry, Sandvik has been providing market leading technology with high quality stationary, tracked, wheeled and portable plants ensuring total solutions package for a large variety of applications to deliver unrivalled productivity in mines, quarries and civil engineering projects for producing several sized aggregates or manufactured sand.

##### **Surface Drilling machines:**

Surface top hammer, surface down-the-hole and dimensional stone drill rigs for quarrying, opencast mining applications. Sandvik specializes in creating construction drilling equipment that perfectly marries power and precision while constantly improving on operator safety and productivity.

##### **Tunnelling Equipment:**

Sandvik tunnelling jumbos have a special modular design that makes these machines flexible and versatile. Whether you're using them for fast face drilling or mechanized long-hole drilling and bolting, these machines ensure high productivity and reliability.

##### **Rock Breakers:**

Our range of hydraulic breakers, demolition tools and breaker boom systems are the most comprehensive and manufactured to meet quality and safety standards for demolition, recycling, mining, construction or quarry application.

#### **B) For the Mining Sector:**

##### **Underground mining Loaders and Hauling trucks:**

Sandvik underground loaders and trucks are engineered for safety, productivity and reliability in even the toughest applications. Rugged, compact and highly manoeuvrable, these equipment offer impressive capacity for their size, and a low cost per tonne.

##### **Underground drilling machines:**

Single and multi-boom underground drilling jumbos and long-hole production drill rigs. Fully mechanized rock bolting rigs. From developing a decline, drilling to break up ore or installing rock support, we engineer an extensive range of underground drill rigs for mining development

and

production.

### **Mechanical Cutting:**

The comprehensive range of Sandvik mechanical cutting equipment offers effective solutions for a wide range of underground mining and construction applications such as rapid-entry roadway development as well as boring of ore passes and ventilation shafts.

### **Digitalization for Mine Operation:**

Sandvik has been always at the forefront to offer its customers industry's most advanced automation and teleoperation systems that includes Artificial Intelligence (AI), Internet of Things (IoT) and internet-connected equipment. These solutions significantly improve productivity and safety, while lowering the total cost of ownership. The software systems also help you to monitor your machines, give you a full overview of your fleet and enable you to control and optimize your operations.

### **C) Other Offerings:**

#### **Rock Tools and Systems:**

Sandvik offers a complete range of rock tools for bench drilling, raise boring, coal and mineral cutting, tunnelling, trenching, road grading and cold planning. All equipment are designed based on years of research, experience and customer feedback, ensuring that you get the best tool for the job.

#### **Genuine Parts and Services:**

Sandvik's 365 parts and services can save you millions, with round the clock service, qualified engineers and parts and lubes on demand, Sandvik has an unrivalled aftermarket offering for its customers to rely on for commitment and high levels of service to keep the equipment downtime to an absolute minimum.

#### **Eclipse™ , Fire Suppression System for Off-highway equipment**

The crucial component of any safety management system, Eclipse™ fire suppression systems are designed for providing comprehensively safe and cost-efficient operations in modern mining and heavy industry equipment. Eclipse™ Fire Suppression systems are designed and tested to meet the most stringent requirements of Fire protection for mobile and transportable equipment.

# FLENDER

Flender, headquartered in Bocholt, Germany, is a leading global supplier for mechanical and electrical drive systems and has the reputation for highest performance, innovation, quality, and reliability of mechanical and electrical components for around 125 years. Flender offers a broad variety of gear units, couplings an

d generators and associated services, with a focus on key industries such as wind power, cement, mining, oil & gas, power generation, water and wastewater, marine, conveyor and crane technology. Flender products and services combine the latest technology with extremely high quality and have been reliably providing the optimal transmission of power for decades. Flender has around 9,000 employees globally. Further information is available on the Internet at [www.flender.com](http://www.flender.com).

Globally, our products and services are offered under the brand names FLENDER® and WINERGY® for industrial products and wind power generation products respectively.

Flender Drives Pvt. Ltd. (Flender India) is a wholly owned Indian subsidiary of Flender GmbH in Germany. Our versatile manufacturing portfolio comprises of gear units, generators and couplings, along with associated accessories & condition monitoring systems. We manufacture standard as well as engineered solutions for almost all mechanical drive applications. The portfolio of FLENDER gear units & couplings ranges from universal standard catalogue products through application-specific / customer-specific solutions.

In India we have integrated manufacturing facilities at Chennai & Kharagpur to meet demand of Indian industry. Flender India has recently acquired a subsidiary company in Walajabad Tamil Nadu, which shall also contribute to enhance our production capacities.

Please check the link for product portfolio

<https://www.flender.com/en/products>



## **The Legacy**

50 glorious years and we have emerged as a multidisciplinary Engineering Procurement and Construction group with diverse interests. Our engineering division includes project, manufacturing of highly engineered and precision products, and process equipment across industries. With the company venturing into the EPC sector in 2006, it has achieved humongous growth. Within a very short span, the company has successfully won new businesses and added significant skills in design, engineering & execution of projects in Bulk Material Handling Plant, Coal & Chemical Plant, Process Equipment, Metal & Mineral Beneficiation, Environment Management, Metal Preparation, and Steel Plant Utilities.

## **The Expertise**

The in-house Design & Engineering team consists of state of the art equipment and infrastructure and a team of highly qualified and experienced team of engineers and managers. The Project management team stands beyond 150 experienced engineers and managers and is equipped with a robust infrastructure.

## **The Trust**

BTL EPC Ltd. is an ISO: 9001, ISO: 14001, OHSAS: 18001 certified company and registered with IBR and ABS. Our Quality Assurance Programme operates under guidelines which meet the most stringent quality requirements. The uniqueness of BTL EPC Ltd. is in its in-house manufacturing facilities. Over the last five decades, BTL EPC Ltd. has acquired four manufacturing & fabrication facilities.

## **The Advantage**

We have well-equipped modern Machine Shops, which include Heat Treatment, Precision Grinding, and Fabrication facilities of all descriptions including Sheet Metalwork. Our product line is equally diverse. In our endeavour to broaden the horizon, we have signed up MOUs with many global leaders in their respective fields



### **Gainwell Commosales**

We are creating and delivering outstanding value with integrated solutions and service excellence - wherever, whenever since 1944. Gainwell is committed to excellence in customer experience through its team of dedicated & engaged employees who are constantly driven by the values of the organization.

We are a major supplier of Caterpillar Construction, Mining and Power Solutions. Our firm allegiance to be a pivotal entity in country's infrastructure development has established us as highly technically innovative and reliable enterprise. With the support of highly authentic vendor base, we are offering highly robust, efficient and user-friendly machinery to our customers at market-leading rates. We have surpassed our competitors.

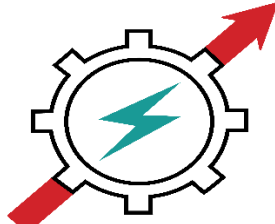


We are a dynamic venture within the Gainwell Group, with a robust legacy spanning over eight decades of supporting India's infrastructural progress. Gainwell has long empowered customers to build a better world by providing essential tools for infrastructure development, launching innovative products and services, and embracing cutting-edge technologies to ensure a resilient future.

From deep mines to extensive highways, and from towering tunnels to expansive road networks, Gainwell Group has consistently powered India's growth engine. The establishment of Gainwell Engineering underscores India's enduring potential to emerge as a global manufacturing hub. Our customers increasingly prioritize enhancing productivity through efficient equipment utilization and optimized workforce management. We are dedicated to creating lasting value for our customers, delivering the performance required to maximize daily productivity and providing future-ready technologies to ensure competitiveness.

Our aftermarket strength is bolstered by a global network of dealers and service centers spanning the United States, Australia, China, Russia, South Africa, India, and beyond. Our highly skilled service personnel in the field are committed to ensuring optimal machine performance and delivering an inclusive, seamless, and transparent customer experience.

**POWER MECH**



**Growth Unlimited**

Power Mech Projects Limited (PMPL) is a globally recognized industrial and infrastructure leader headquartered in Hyderabad, India. Established in 1999 by Mr. S. Kishore Babu, a technocrat and first-Generation entrepreneur, PMPL has grown into a diversified conglomerate with a significant presence in 11 countries. The company is publicly listed on both the Stock exchanges of India (BSE and NSE), with a credit rating of A+ by CARE and a market Capitalization of approximately \$ 1 billion. With a turnover of \$ 450 million for FY 2023-24. PMPL is a trusted name in industrial and infrastructure Construction, known for delivering impactful projects across sectors such as power plants, oil and gas, petrochemicals, mining, railways, steel plants, roads and water infrastructure. With over 25 years of experience in Executing large-scale projects, PMPL has earned a Reputation for reliability, efficiency and Operational excellence. Supported by a robust asset base and a commitment to quality, the company Continues to meet the evolving needs of its clients with precision and adaptability. Strengthened by a skilled workforce of over 16,000 permanent employees and more than 20,000 Construction professionals, the company has also contributed to adding 80 GW of power capacity to grids globally over the years, underlining its role as a key player in the sector. In addition to its construction expertise, PMPL is one of Asia's leading providers of Operation and Maintenance services for power plants, managing 40 GW across 44 sites worldwide. With a vision for Transformative growth and sustainability, PMPL Continues to deliver high-value Solutions that contribute to progress and empower Communities. Its global Operations, combined with a vast professional network and focus on quality, ensure the company remains a reliable and forward thinking partner in industrial and infrastructure development.



**S. K. Samanta & Co. (P) Ltd.**, popularly known as **SKSL** is now being into construction industry since 1950s, an ISO: 9001-2015 Company, is a large Infrastructural Engineering Company and is expert in Turnkey Execution of Infrastructural Engineering Projects e.g. Bulk Material Handling Plants, Heavy Industrial Workshop Complexes, Cross Country Pipelines, Roads, Educational Complexes, Buildings, Extensive Earth Work, Water and Sewage Treatment Plants etc., right from Planning, Design, Engineering, Supply, Construction to Commissioning and Handing Over to Clients after conducting tests. SKSL today is one of the pioneers in the field of Transportation of Coal through Conveyor Belts and has constructed facilities to transport / dispatch 200 million tons of coal per annum for the Coal Industry in India. SKSL is operating CHPs in ECL, SECL & NCL with a daily dispatch of 35-40 rakes. The activities include geotechnical investigation, survey, planning, system design, engineering, civil and structural work, supply and erection of all equipment, both indigenous and imported, entire electrical works with PLC system, air pollution control system etc. SKSL has esteemed Clientele like NCL, SECL, BCCL, CCL, MCL, ECL, SAIL, DVC, HEC, TFL, SCCL, NTPC, NMDC etc. In recent years SKSL's turnover excelled to over Rs. 500 crores with a single contract value of approx. Rs. 1350 crores and with a job booking in hand of approx. Rs. 4000 crores. Besides, SKSL is looking forward to book few sizeable contracts in near future. SKSL, also, had set up a Steel Plant in Chhattisgarh with annual production capacity of 1.5 Lakhs MT. We are also involved in various CSR activities since long.



Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial turbines and diesel-electric locomotives. We are also a leading financial services provider through Caterpillar Financial Services.

### **BUILT FOR CUSTOMER SUCCESS**

We are in it for the long haul—for our customers and for our world. Our customers can be found in virtually every corner of the earth, and we realize our success comes directly from helping our customers be successful.

### **BUILT FOR TRANSFORMING LIVES**

We take seriously our responsibility to give back to the communities in which we work and live. The Caterpillar Foundation, founded in 1952, is helping to make sustainable progress possible around the world through support of environmental sustainability, access to education and fulfillment of basic human needs.

### **BUILT FOR THE FUTURE**

We have a long history of innovation and using leading edge technology to provide customer solutions. Whether we're researching ways to move more dirt with less fuel, developing products that generate fewer emissions or exploring autonomous vehicle solutions, our strength is integrating customer feedback with ideas and actions to ensure our customers' success. Now and in the future.



TIL Limited was formerly known as Tractors India Limited. Today TIL is now expanded and the company is simply known as TIL Limited. The company has adopted new values after becoming a part of the Gainwell Group.

TIL Limited has been a valuable partner in India's infrastructure development since 1944, and is reckoned for offering a diverse range of infrastructure equipment representing some of the finest in global technology. Starting from 2024, TIL Limited has seamlessly integrated itself into Indocrest Defence Services Private Limited (IDSPL), a subsidiary of Gainwell Group.

We are engaged in the design, manufacturing, and marketing of a comprehensive selection of material handling and port equipment specifically tailored for the Indian market. These products are supported by a seamless after-sales service. TIL has earned a reputation as a market leader in mobile cranes and reach stackers, with our offerings known for their unwavering reliability, productivity, and efficiency. The company's values of integrity, transparency, accountability, leadership, teamwork, knowledge, and customer orientation serve as the guiding principles that shape and define our everyday actions.

Headquartered in Kolkata, we have regional offices in major cities across India, ensuring a widespread presence. The company operates two factories in Eastern India, including a state-of-the-art, purpose-built mobile crane manufacturing facility in Kamarhatty, Kolkata - the sole of its kind in the country. Additionally, TIL boasts an ERP-enabled factory in Kharagpur. Both factories hold certifications under ISO 9001:2015 and DIN EN ISO 3834-2 international quality management system standards.

We have established global alliances with Grove Worldwide and Manitowoc Crane Group of the USA, as well as Hyster® (a division of Hyster-Yale Group, Inc.) of the USA



PARTNERSHIPS IN PRACTICE

## **Tega Industries**

Tega is a global leader in designing and manufacturing of 'critical-to-operate' consumables for the mining, mineral processing and material handling industries.

The company founded by Mr. Madan Mohan Mohanka in 1976 is a multinational corporation headquartered in Kolkata, India. Presently, Tega partners 700+ customers across 92+ countries.

In 1979, Tega commenced a collaboration with Skega AB, Sweden- to offer unique solutions for complex problems in material handling and mineral processing. In 2001, Tega acquired the entire stake of Skega, AB.

### **Our Vision**

Committed to engineering flawless solutions that enrich the future of mining.

### **Our Mission**

To distinguish ourselves in providing lasting solutions to the complex problems of material handling, wear and separation of ores found in mining and mineral processing industries



### **Coal India Ltd**

**Coal India Limited (CIL)** is the state-owned coal mining corporate in India and single largest coal producing company in the world. CIL alone contributes to over 80% of India's entire coal production. Formed in November 1975, CIL had started its journey with a modest coal production of 79 million tonnes (MT) at the year of its inception. The company has produced 773.65 MT in FY 2023-24 and is committed to meet the 838 MT coal production target set for this fiscal.

In India where around 70% of the total electricity generation is coal based, CIL virtually empowers the nation's power sector. CIL's supplies to the power sector exceed 80% of its entire coal supply.

CIL has twelve fully owned subsidiary companies viz. Eastern Coalfields Limited (ECL), Bharat Coking Coal Limited (BCCL), Central Coalfields Limited (CCL), Western Coalfields Limited (WCL), South Eastern Coalfields Limited (SECL), Northern Coalfields Limited (NCL), Mahanadi Coalfields Limited (MCL), Central Mine Planning & Design Institute Limited (CMPDIL), CIL Navi Karniya Urja Limited for development of non-conventional/clean & renewable energy and CIL Solar PV Limited for development of solar photovoltaic module and Bharat Coal Gasification and Chemicals Ltd. CIL has a foreign subsidiary in Mozambique namely Coal India Africana Limitada (CIAL). Further CIL has five Joint Venture companies- Hindustan Urvarak & Rasayan Limited, Talcher Fertilizers Ltd., CIL NTPC Urja Pvt. Ltd., Coal Lignite Urja Vikas Private Limited & International Coal Venture Private Limited.

Coal India is one of the largest Corporate Social Responsibility (CSR) spenders in the country. CIL and its subsidiaries have spent over ₹ 572 crore on CSR in FY2023-24. Its CSR activities broadly include segments like healthcare & hygiene, education & livelihood, rural development, women empowerment, skill development and sports.

CIL is ensuring environmental sustainability and leaving behind green footprints. The company has developed 32 eco parks on mined-out land with tourist amenities. Mine water discharged from CIL's mines has benefitted 11.62 lakh people in 857 villages in the proximity of CIL's mining areas in FY2023-24.



### **Forech Group**

We are pleased to introduce ourselves as “FORECH GROUP” consisting of two primary companies namely - M/s Forech India Pvt. Ltd. and M/s Forech Mining & Construction International LLP as India's largest manufacturer of Steel Cord / Textile Reinforced Conveyor Belts and Anti Wear and Corrosion Resistant Lining Rubber Sheets along with a host of accessories used in Material Handling installation/equipment, such as Ceramic and Rubber Pulley lagging, Impact Bars, Chute and Hopper linings and splicing materials, surface protection etc.

We have over 40 years of experience in delivering quality conveyor products to our customers all around the Globe. We provide a complete package and comprehensive range of products to operate a Conveyor System efficiently and economically. Approximately 2000 tons of conveyor belts are currently being produced by us every month.

We are quality and performance focussed and to achieve this we have accreditations from various Global certification agencies and our belts conform to almost all known Global standards such as DIN / RMA / JIS/ AS / SABS / SANS/ MSHA/ EN-ISO etc. We are also approved by the Canadian Bureau of Mines, MSHA and FRAS, Australia.

Our products match the Global Standards and performance. We have four Manufacturing Units across India viz. two at District, Sonapat, Haryana and two at Cheyyar District, Tamilnadu along with Head office at Delhi & Marketing office at Kolkata and Chennai. All our manufacturing units are ISO certified by DNV-GL. All manufacturing units have their individual well equipped testing laboratories, especially our Cheyyar Plant has an NABL Accredited laboratory, which is capable of testing products to National & International standards ensuring a high level of quality. From these units we cater to industries like mining, steel, power, oil & gas, fertilizers, etc. all across the globe. We always endeavour to improvise our products with the help of innovations to accurately align our capabilities with the current needs of the market / our customers.

Our product range for conveyor belts includes the following :-

- Steel Cord Conveyor Belts (extensively sold in Mining/Coal and Cement Industries)
- Fabric Reinforced Conveyor Belts
- Pipe Conveyor Belts
- Steep Angle (Sidewall) Belts
- Bag Diverter Belts / Truck / Wagon Loader Belts for cement and fertilizer industry
- Chevron Belts

- Nitrile Fire resistant PVG cover Belts with Solid Woven PVC Carcass.

We are also one of the largest manufacturers from India for Anti wear and Anti Corrosion Rubber lining for slurry handling, storage and pickling tanks, chemical resistant rubber linings etc.

Our approximate production for lining rubber is around 600 tons every month, out of which almost 85% is being sold to approximately 50+ destinations around the globe. A list of material handling accessories lining rubber that we manufacture is given as under: -

- Anti wear & Anti corrosion Rubber Sheeting (with or without Bonding Layer)
- Wear Resistant PP Elements & Ceramic Liners
- Rubber pads/Impact Bars/Lifter Bars
- Pulley Lagging - Rubber & Ceramic
- Conveyor Belt Repair Materials
- Strips and Patches

Currently our turnover is around Rs.900 Crore.



### **Oscar Equipments**

Oscar Equipments Pvt. Ltd. has been promoted by Mr. V. P Jain, a technical entrepreneur and started commercial production at Oscar Equipments in the year 1988 with the vision of meeting industrial and Defence requirement of critical and customized hydraulic cylinders and systems.

Since then, Oscar has been a preferred and trusted industrial partner of Defence DRDO units, EPC Customers such as SMS India, Danieli, Primemetals all major steel Manufacturers in Public and Private sector such as SAIL, TATA Steel, Jindal Group companies, RINL, AMNS (earlier Essar Steel) etc. providing customized hydraulic solutions for their critical applications and Indigenization needs. Make in India has been followed since inception of the company maintaining technical position at par with major multinational manufacturers.

Under Mr. Jain's leadership, Oscar has grown to command a significant market presence based on product excellence. His decades of experience have enabled Oscar to serve diverse sectors like defense, steel, nuclear-power, mining and construction.



### **Sany India**

Sany India is a trusted heavy construction equipment company offering the widest range of construction machinery in India & South Asia. In 2012, Sany India invested more than INR 750 crores to develop infrastructure for R&D, Manufacturing, Quality Inspection, Testing, and Service at their manufacturing facility in Chakan, Pune. Through this facility, the company operates in multiple business verticals viz: Earthmoving, Lifting, Foundation, Mining, Ports, Concrete, Roads and Renewable Energy solutions. Presently, Sany India offers products like excavators, truck-mounted cranes, all-terrain and rough terrain cranes, crawler cranes, transit mixers, batching plants, boom pumps, trailer pumps, piling rigs, motor graders, pavers, milling machines, compactors, reach stackers, rubber tyre gantry cranes, rail-mounted gantry cranes, mining equipment, wind turbine generators and many more.

As a renowned construction equipment manufacturer, Sany has already established a strong network of around 42 dealers and 260 touch points across India to cater to the growing demand and provide support to all its customers & associates. Sany has more than 25,000 machines delivered on the ground, contributing to infrastructure development projects in India & other South Asian countries. Sany India has achieved market leadership in various construction equipment segments due to its extensive product range, superior build quality, service commitment, innovative solutions, and global expertise. With the government of India's focus on infrastructure development and modernization, the company is poised for tremendous growth.



A joint venture between Tata Motors Limited (40%) and Hitachi Construction Machinery Company Limited (60%), Tata Hitachi provides world class construction equipment to address India's infrastructure and mining needs.

Focused on developing global products to suit Indian working conditions, the organization's product lineup includes a wide range of excavators: from 2T – 800T Excavators, Backhoe Loaders, Wheel Loaders and 35T – 290T Rigid Dump Trucks. Tata Hitachi has two plants at Dharwad – Karnataka and Kharagpur – West Bengal. The plants epitomize world class manufacturing and state-of-the-art-technology.

Our comprehensive range of support solutions such as Full Maintenance Contracts, Annual Maintenance Contracts, Extended Warranty, maximize the returns of the customer's investment by optimizing equipment utilization. It also helps strengthen our relationship through the customer life cycle experience.

At Tata Hitachi, we prioritize our outreach to customers through a strong distribution network that aids in the servicing and selling of products. Our vast network includes a marketing head office, regional offices, branch offices and dealerships spread across the length and breadth of the country. Our dealers are our extended arms – our face to our customers.

We are also now in the Used Equipment market with the Value+ and Premium Used range of certified used equipment so that customers have access to good quality equipment that adds value to their business. We have also launched our Re-Man center at Kharagpur where we offer a selection of options for re manufactured components that provide added value to our customers at a price advantage over new components.

### **Providing Reliable Solutions:**

The Company's capabilities to deliver reliable solutions starts with the comprehensive range of machines which ensures that the customer has exactly the right kind of equipment for their needs. Tata Hitachi also has a full – fledged Design and Development set-up for developing indigenous and collaborated equipments. Tata Hitachi is actively participating in creating the new R&D facilities at Kharagpur with the aim to make the new centre a global R&D hub.

### **Providing Reliable Support:**

Our endeavour is to provide reliable solutions to our customers. Our widespread network, which ensures that customers are never too far away from our centres, helps us achieve this. Tata Hitachi Dealers provide support to the customers through parts and expert service. The company also takes pride in its marketing and service network of 275+ touch points – one of the largest distribution networks in the country. Tata Hitachi focuses on value added service offerings too- Full Maintenance Contracts, which complete the offering to customers and enable them to free up precious resources for core activities. We offer specialized reconditioning and refurbishing services to ensure that the utility of the equipment is extended and life cycle costs are brought down.



## **Igus India**

igus® operations in India started in the year 2000 with the head quarters in Bengaluru. Today igus® (India) Pvt.Ltd, is the wholly owned subsidiary of igus® GmbH, operating in the Indian Subcontinent. igus® GmbH has over 6 decades of expertise in Engineering Plastics. These innovative, lubrication-free products include energy supply systems, highly flexible cables, plain and linear bearings, lead screw technology, 3D printing, Low Cost Automation and smart plastics. These products are used in all industries and thousands of applications – wherever anything moves. Our goal is to improve technology and reduce costs in a CO2-neutral manner and without plastic waste! It was founded in the year 1964 in Cologne, Germany. Over the last 6 decades igus® has grown as an outstanding brand providing solutions over conventional metallic components with specific advantages like maintenance free, lubrication free, corrosion free, ready to fit, easy installation, lighter weight, resistance to adverse conditions like chemicals, atmospheric conditions and other aggressive environments. Today, with experience and expertise gathered over the past 6 decades of continuous research, testing and feedback from the customers all over the world and spanning industry groups from aerospace to automotive, packaging to printing, machine tools to material handling, automation to robotics, igus® stands ready with over 80000 elements from ready range spanning over 5 product lines. igus® offers detailed technical literature and life time calculators based on real tests done in the igus® laboratory over a long period of time. On average igus® runs around 6000 tests apart from customer specific tests in a year. The world is in constant motion. And wherever there is motion, we can help: we improve what moves. This is the guiding principle that drives our manufacturing efforts. By developing products made of low-wear, high-performance polymers, we improve movement all over the world.



### **Century Crane Engineers**

We would like to introduce our company M/s Century Crane Engineers Private Limited to your esteemed organisation . Our company was established in 1994 . We manufacture various types of overhead cranes , truck mounted cranes and aerial work platforms . All machines are made in India following strict design and quality parameters , under make in India initiative . Our range of Aerial Work Platforms ( AWP ) include operating height of : 16 Meters 24 Meters 26 Meters 27 Meters 30 Meters The equipment is manufactured in such a way that smallest length chassis are used , providing maximum stability and usage . We provide absolute safe working machines with load sensing , emergency recovery , tilt indications , emergency cutoff amongst various others as standard feature . We are enclosing our product catalogue , which also has list of our esteemed clients . We have supplied these hydraulic cranes / AWP's to ITC, Afcons , L&T , KEC , NCC, PSTCL , KPDCL , Indian Railways and Indian Air Force . For Indian Air Force , we have provided Pilot Rescue Cradle , which is impeditive in rescue of pilots during emergency . We have received recognition from Air Force for the same . We very humbly request you to kindly provide us an opportunity to be aligned with your organisation.



### **Universal MEP Projects & Engineering Services Limited**

100% wholly owned subsidiary Company of Voltas Limited (A TATA Enterprise) UMPESL – Universal MEP Projects & Engineering Services Limited is one of the most reputed engineering solution providers, specializing in project management. In order to have better emphasis on sustainable and profitable growth, with increased focus on B2B verticals, Voltas transferred its B2B businesses relating to infrastructure Solutions, Mining and Construction Equipment (M&CE) business and Textile Machinery Division (TMD) business to its wholly owned subsidiary - UMPESL, since 2022. This internal restructuring would provide financial and commercial ease and flexibility to UMPESL to expand its business in B2B space.



**L&T Construction & Mining Machinery** is part of the highly successful Larsen & Toubro Group, one of the India's largest engineering conglomerates, widely acknowledged for the scale and size of its achievements.

As pioneers in excavator technology in India, L&T has been at the forefront by consolidating its leadership position in the Construction & Mining Equipment Industry. Over the years, L&T has nurtured business partnerships with global leaders, Komatsu-Japan to offer products, that conform to international standards of quality, safety and reliability.

L&T's core strength lies in its decades of experience in understanding the Construction & Mining Machinery market in India, manufacturing and supporting new-generation machines that are energy-efficient and incorporate the best-in-class technology and deliver higher productivity. L&T continues its mission to provide world-class product support to its customers, to ensure higher machine uptime, and for a superior machine-owning experience.

# V O L V O

The **Volvo** story begins in a great wave of Swedish innovation. It is founded around a simple principle – to use technology to improve people’s lives, with safety and sustainability as part of our DNA. With transformative movements in the industry and the society at large, this human centric, guiding star continues to inspire us to innovate, develop and design transport and mobility solutions.

Volvo is Latin for "I roll". Our products and services bear the Iron Mark, the ancient chemical symbol for iron, chosen to represent strength, durability and staying power. Together the name and the mark stands for rolling strength and movement. Movement is integral to the Volvo culture, formed by generations of women and men from different parts of the world in their individual roles and with their unique skills.

Everyone working at or for Volvo is responsible for ensuring that the trademark rules, principles and guidelines are followed to empower the Volvo brand. Together we communicate, develop solutions and products for our customers with a premium consistent brand experience. And our approach is called core and explore.